

Relationships in Global Business

Recommended for everyone who communicates with colleagues in other locations, including international locations.

WHAT IT'S ABOUT

Building and maintaining healthy business relationships.
Choosing the appropriate channel of communication for what is being communicated.
Using simple models to discuss and/or correct issues in business relationships.

TRAINING AIMS

- By the end of the course, the participants will be able to:
- build and maintain healthier business relationships;
 - analyse the social and cultural needs of their business relationships;
 - choose the appropriate channel of communication depending on their goal;
 - use simple analysis and feedback models to make changes in business relationships.

DURATION & COMPONENTS

Prework	Complete Needs Analysis Survey
Session 1	Workshop: Defining Relationships (1.5h) + Building & Maintaining Relationships (1.5h)
Session 2	Workshop: Channels of Communication (1.5h) + Corrective Actions (1.5h)
Time commitment per participant:	6h of online workshop Up to 1h of homework between sessions

- Post-course: Feedback Survey
- Digital Materials: slide decks, templates, and practice scenarios

TRAINERS

Robin Baker

For trainer profiles please go to <https://accentbusiness.pl/team/>

For more information, please contact us:

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